

# CAN-ONE BERHAD

Incorporated in Malaysia  
Registration No. 200401000396 (638899-K)  
("Can-One" or "the Company")

## SUMMARY OF KEY MATTERS DISCUSSED AT THE NINETEENTH ANNUAL GENERAL MEETING ("19TH AGM") OF CAN-ONE CONDUCTED VIRTUALLY AND LIVE-STREAMED FROM THE BROADCAST VENUE AT THE CONFERENCE ROOM, LOT 6, JALAN PERUSAHAAN SATU, 68100 BATU CAVES, SELANGOR DARUL EHSAN, MALAYSIA ON WEDNESDAY, 28 JUNE 2023 AT 10.00 A.M.

Pursuant to Paragraph 9.21(2)(b) of the Bursa Malaysia Securities Berhad's Main Market Listing Requirements ("MMLR"), a listed issuer must publish a summary of key matters discussed at the annual general meeting, as soon as practicable after the conclusion of the annual general meeting.

All the ordinary resolutions that were tabled at the 19th AGM of Can-One were voted by way of poll in accordance with Paragraph 8.29A(1) of the MMLR, via Remote Participation and Electronic Voting ("RPEV") facilities at <https://conveneagm.my/canone2023> and were duly approved by the shareholders and proxies. The shareholders also received the Audited Financial Statements of Can-One group of companies ("Can-One Group" or "the Group") and of Can-One for the financial year ended 31 December 2022, along with the Reports of the Directors and Auditors thereon.

The following results of the vote by poll at the 19th AGM of Can-One were broadcasted on the screen:

19TH AGM	Voted for		Voted against		Total votes casted	
	No. of shares	%	No. of shares	%	No. of shares	%
<b>ORDINARY BUSINESS</b>						
<b>Ordinary Resolution 1</b> To declare a first and final single-tier dividend of 4 sen per share in respect of the financial year ended 31 December 2022.	136,689,279	99.9978	3,002	0.0022	136,692,281	100.0000
<b>Ordinary Resolution 2</b> To re-elect Foo Kee Fatt as Director.	136,688,173	99.9971	4,008	0.0029	136,692,181	100.0000
<b>Ordinary Resolution 3</b> To re-elect Yeoh Jin Beng as Director.	136,538,173	99.9971	4,003	0.0029	136,542,176	100.0000
<b>Ordinary Resolution 4</b> To re-elect Rajaretnam Soloman Daniel as Director.	136,512,071	99.8792	165,108	0.1208	136,677,179	100.0000
<b>Ordinary Resolution 5</b> To re-elect Kee E-Lene as Director.	136,673,173	99.9971	4,008	0.0029	136,677,181	100.0000
<b>Ordinary Resolution 6</b> To approve the payment of Directors' fees amounting to RM1,052,000 to Directors of the Company and its subsidiaries (excluding Box-Pak (Malaysia) Bhd. and its subsidiaries) for the financial year ended 31 December 2022.	126,937,371	99.9850	19,010	0.0150	126,956,381	100.0000

19TH AGM	Voted for		Voted against		Total votes casted	
	No. of shares	%	No. of shares	%	No. of shares	%
<b>ORDINARY BUSINESS (cont'd)</b>						
<b>Ordinary Resolution 7</b> To approve the payment of benefits of up to RM400,000 to the Non-Executive Directors of the Company and its subsidiaries (excluding Box-Pak (Malaysia) Bhd. and its subsidiaries) for the financial year ending 31 December 2023.	128,987,266	99.9820	23,215	0.0180	129,010,481	100.0000
<b>Ordinary Resolution 8</b> To re-appoint KPMG PLT, Chartered Accountants, as Auditors of the Company to hold office until the conclusion of the next AGM of the Company and to authorise the Directors to fix the remuneration of the Auditors.	136,689,159	99.9978	3,002	0.0022	136,692,161	100.0000
<b>SPECIAL BUSINESS</b>						
<b>Ordinary Resolution 9</b> Proposed authority to Directors to allot and issue shares pursuant to Sections 75 and 76 of the Companies Act 2016.	136,657,966	99.9867	18,215	0.0133	136,676,181	100.0000
<b>Ordinary Resolution 10</b> Proposed renewal of authority for the Company to purchase its own shares.	136,688,177	99.9971	4,004	0.0029	136,692,181	100.0000
<b>Ordinary Resolution 11</b> Proposed renewal of mandate for the Company and its subsidiaries to enter into recurrent related party transactions of a revenue or trading nature.	12,619,571	99.9682	4,010	0.0318	12,623,581	100.0000
<b>Ordinary Resolution 12</b> Proposed new mandate for the Company and its subsidiaries to enter into additional recurrent related party transactions of a revenue or trading nature.	12,619,571	99.9682	4,010	0.0318	12,623,581	100.0000

The following questions which were received via the Query Box at <https://conveneagm.my/canone2023> before and during the 19th AGM of the Company, were duly answered by the Chairman, Dato' Seri Subahan Bin Kamal; Group Managing Director, Marc Francis Yeoh Min Chang; and Group Finance Director, Chan Kam Chiew:

- Question 1 : (a) May I know the current capacity (metric tonne) and utilisation rate?**
- (b) May I know the sales volume as of financial year (“FY”) 2022?**
- (c) What is the market share of the Company in tin can manufacturing in South East Asia region?**
- (d) Can-One operates in Purchase Order based or Contract based? And does the Company use cost pass through method in dealing with clients?**
- (e) Generally, how long is the time lagging effect (3 to 6 months?) from raw materials cost surge to price adjustment to customers?**

- Answer 1 : (a)** Can-One Group has many manufacturing lines. For FY 2022, the capacity utilisation rates of our plants range from 70% to 80%.
- (b)** Can-One Group’s revenue for FY 2022 increased by RM474 million from RM2,693 million in FY 2021 to RM3,167 million in FY 2022, representing 18% growth in FY 2022.
- (c)** There are no readily available market share information for tin can manufacturing in South East Asia. The tin cans business operates predominantly in Malaysia followed by Vietnam. Can-One Group is the leading tin cans manufacturer in Malaysia.
- (d)** Yes. Can-One Group uses both Purchase Order and Contracting in its dealing with customers. We do practice a cost pass through method with our customers.
- (e)** Generally, the time lagging effect from raw materials cost surge to price adjustment to customers ranges from 2 to 4 months. This will depend on negotiations with the respective customers.

- Question 2 : (a) What is the Company’s future outlook?**
- (b) May I know when physical AGM will resume?**
- (c) I humbly request Board of Directors to give e-wallet or e-voucher to attendees as a token of appreciation today as our Company is celebrating its 19th AGM.**
- I believe the token sum is small, manageable and within annual budgeted expenses.**

- Answer 2 : (a)** The global inflationary pressure continue to affect the Group’s operating environment. The results of the Group’s operations are expected to be primarily influenced by the following factors:
- (i)** volatility in foreign currency exchange rates;
- (ii)** prices of raw materials and other input costs;
- (iii)** hikes in interest rates; and
- (iv)** overall slowdown of economic activities, primarily in Vietnam.

The Board is cautiously optimistic in addressing the challenges as the Group aims to deliver satisfactory results for the current financial year.

- (b) The Company will look into having physical AGM once things get better and will consider the option of having a physical meeting next year.
- (c) We will consider and take note on what had been requested.

**Question 3 : Does the recent softness in raw materials (steel, aluminium, paper etc.) benefits the Company going forward? And does the Company need to re-adjust downward the average selling price to customers?**

Answer 3 : The Company practices a cost pass through method of pricing. Therefore, any fluctuation in the cost of key raw materials are directly passed to our customers.

**Question 4 : What are the reasons for the big jump in our lease liabilities and also our contract liabilities?**

**Our debt to equity ratio at 0.88 is at its worse over the last 5 fiscal years despite major disposals; is this expected to deteriorate further and what is being done to reduce this ratio?**

Answer 4 : The increase in the lease liabilities is mainly due to the lease of the factory building for the aluminium cans plant that was set-up in the United States of America (“USA”).

The increase in contract liabilities is as a result of the advance payments received from certain customers.

The debt to equity ratio increase was also a result of the lease liabilities as explained earlier with regard to the set-up of the cans plant in USA. The Company monitors its debt to equity ratio regularly.

The 19th AGM of the Company concluded and closed at 11.08 a.m.